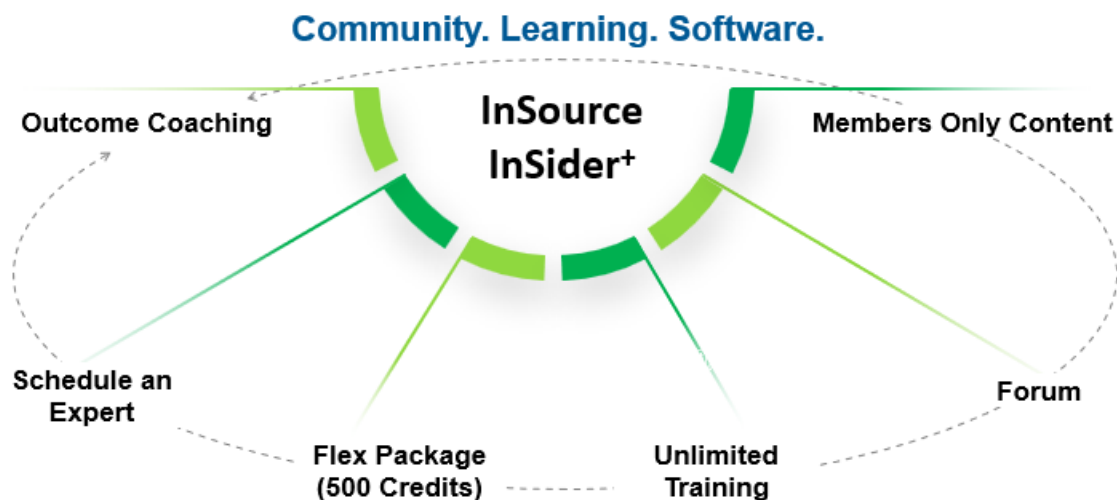


# Accelerate Your Growth

InSource InSider and InSource InSider<sup>+</sup>

**Delivering value-add services that meet your unique needs.**

As the adoption of Industry 4.0 technologies continues to grow in the manufacturing sector, facilities are facing a greater need to accommodate workers with diverse knowledge and skill sets. At InSource Solutions, our primary focus is to prioritize your requirements by offering top-notch services tailored to your organization's unique desires and demands. With our InSource InSider and InSource InSider<sup>+</sup>, we provide a wide range of tools, training, and expert support that can be advantageous for both novice and seasoned workers.



# InSource InSider and InSource InSider+ - Features and Benefits

InSource InSider and InSource InSider+ offer a comprehensive solution that helps you quickly onboard new employees and equip your current team with the necessary skills to succeed. Our services also allow your team to test various software packages before making a purchase decision. With InSource InSider and InSource InSider+, your organization can build a strong sense of community between your team, your peers and the InSource Team.

Our cutting-edge tools and collaborative platform promote knowledge sharing, enabling you to stay ahead of the curve in the fast-paced world of Digital Transformation.

## UNLIMITED TRAINING FOR YOUR WORKFORCE

Unlimited training empowers your team to develop and maintain comprehensive knowledge about the software's intended operation and configuration. This includes onboarding new employees or keeping current team members up-to-date with the latest advancements. With this knowledge, your team can self-deploy and maintain your system, eliminating the need for costly external support.

You will also have the opportunity to work with a dedicated curriculum coach who will assess your current software installation and skillset to recommend relevant courses for upskilling your team, whether you are onboarding new resources or enhancing the skills of your existing workforce.

### InSource InSider & InSider+

- Enjoy unlimited training for your site
- Attend training sessions based on seat availability and the published schedule, with a maximum of four seats per individual class
- Utilize unlimited self-paced training resources based on the currently available courses, allowing your team members to learn at their own pace
- Access to a curriculum coach to help build a training plan based on your installed license base

**Curriculum coaching**  
identifying training courses  
based on install base and needs  
to assist with upskilling new or  
existing resources.



# InSource InSider and InSource InSider+ - Features and Benefits

## 500 FLEX CREDITS (InSider+ only)

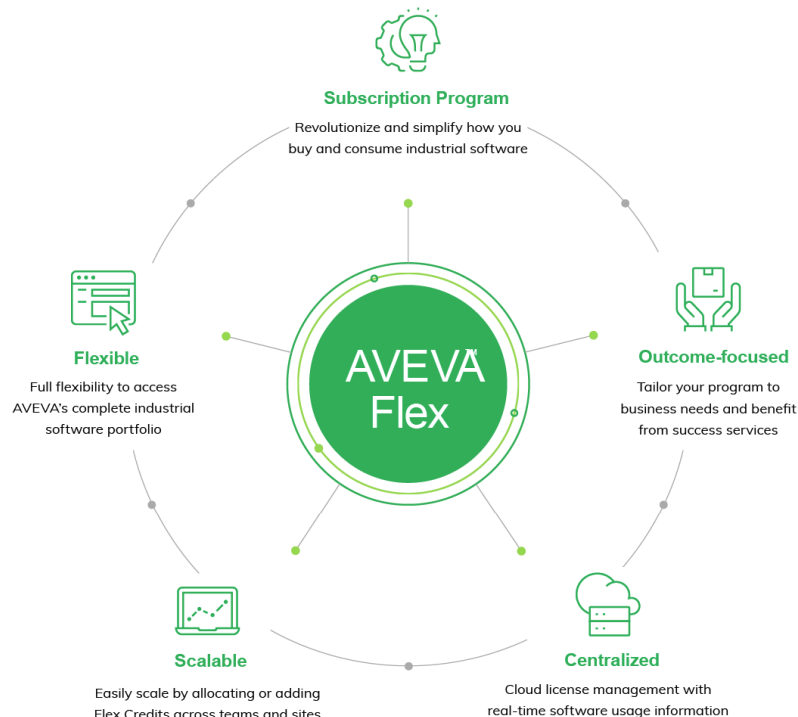
With Flex Credits, you have a versatile opportunity to explore and test various AVEVA software options while receiving outcome support and coaching from our Client Success team. This approach allows you to assess how the software aligns with your daily operations, guiding your decision-making process in digitally transforming your organization.

Here are some examples of the outcome support you can expect:

- Guidance on architecture design to ensure optimal software performance
- Best practice recommendations for maximizing software usage
- Development of a customized Customer Success Plan to help you achieve your desired outcomes
- Review of your developed content to identify areas for improvement and provide fresh ideas.

Currently, there are 97 flex items available for purchase at 500 credits or less. Here are some examples of these items:

- AVEVA Edge
- AVEVA Plant SCADA
- AVEVA InTouch
- AVEVA Application Starter Platform
- AVEVA InSight Lite & seven (7) users
- AVEVA MES Plant Performance with two (2) users
- Planning
- Enterprise Integration
- AVEVA Recipe Management



### Note:

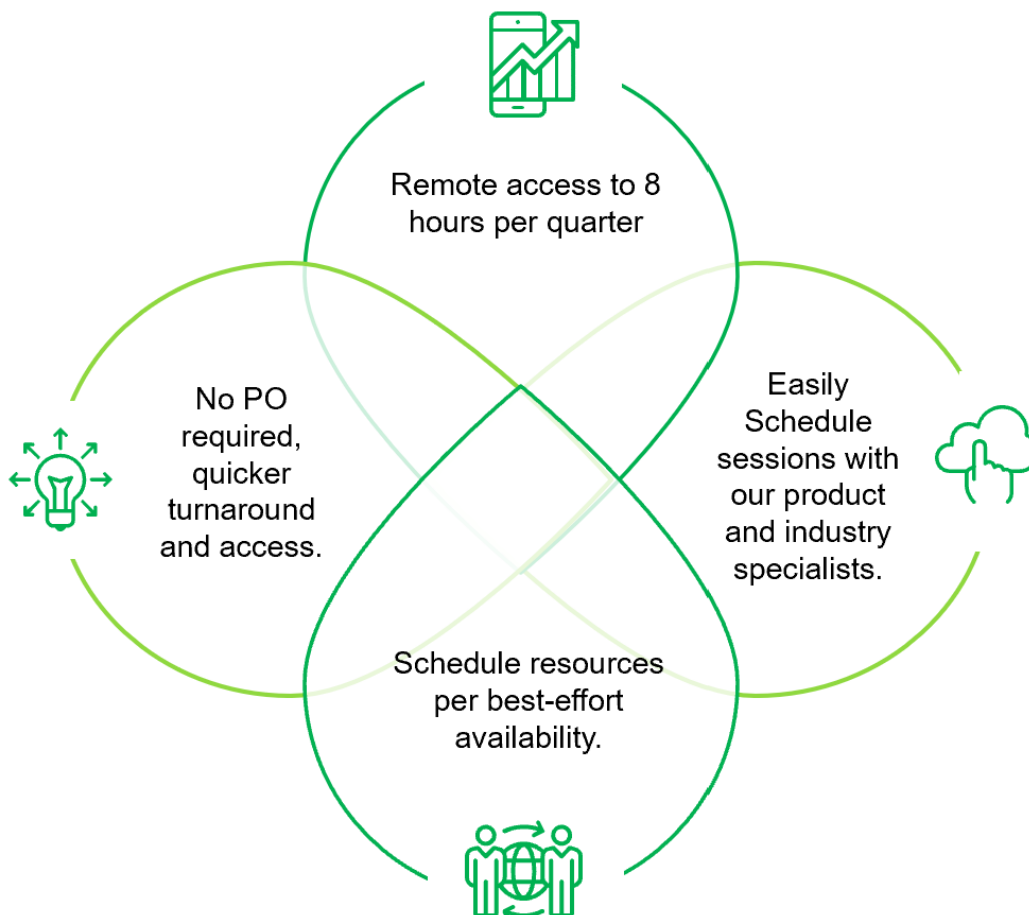
InSider+ subscriptions include Flex credits

InSider subscriptions do not

# InSource InSider and InSource InSider+ - Features and Benefits

## SCHEDULE AN EXPERT

Need to talk to an expert? As a valued member and subscriber, you will have access to InSource Solutions' intellectual property through our people, allowing you to easily schedule sessions with our product and industry experts.



*Company X is upgrading their System Platform during a maintenance day, and they would like someone to be readily available from 2PM to 5PM in case of an emergency. This would debit 3 of their 8 hours.*

*Company Y has just purchased InSight and would like some support in getting the historian publisher replicating to the cloud. So, they schedule Ted for 2 hours to help them get the software configured. This would debit 2 hours from their 8 hours.*

*Company Z has been struggling to get value from their OEE solution. They request a David Wilt to work with their floor supervisors to learn how to leverage the KPIs in a more effective way in their shift meetings. They schedule David to do two 4-hour workshop sessions each quarter.*

*An automation engineer is adding database interactions to an existing system and could use some guidance. InSource can generate an "on demand" video to point the engineer in the right direction. Depending on the complexity, these usually consume about 2 hours.*

\*(hours do not rollover)

\*\* InSource InSider+ subscribers will enjoy eight (8) hours per quarter;  
InSource InSider subscribers will receive four (4) hours per quarter

# InSource InSider and InSource InSider+ - Features and Benefits

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## INDUSTRY AND PRODUCT FORUM

Our Forum serves as an outstanding platform for your team to inquire about and gather suggestions from fellow users regarding their utilization of the same software. It provides an avenue for open discussions, enabling you to ask questions and benefit from the experiences and insights of others in the community. The Forum fosters knowledge sharing and collaboration, offering valuable opportunities to learn and optimize your software usage based on real-world practices.

- **Knowledge sharing:** creates a community of knowledge surrounding the software. You can communicate with industry experts and peers to share insights and ask questions that may not be possible elsewhere. It offers a safe space for asking questions that may be difficult to ask in person.
- **Community building:** fosters a community of users who share common interests, goals, and experiences within and across industries, enabling valuable knowledge exchange and providing access to insights and suggestions.
- **Client support:** serves as a platform for your organization to seek advice and support from one another regarding their industry and use of the software. Our InSource experts are available to help you make the most of the software.
- **Tricks of the trade:** helps find use cases for new and existing software that you are looking into with the help of your peers. With the ability to share feedback and suggestions, your team can help improve your product usage while also seeing input from their counterparts on other software you might be interested in.

## MEMBERS ONLY CONTENT

InSource InSider and InSource InSider+ allow access to content that provides detailed instructions and guidance based on InSource's learnings around our software offerings and preconfigured example solutions. This will enable your organization to deploy solutions faster, accelerating self-driven projects and providing an accelerated realization of ROI.

- Downloadable content to help with quick-start applications
- Example code snippets and configurations, such as:
  - Example Dream Reports configuration to pull in Historian data
  - Example queries for writing reports against the MES Database for use in reporting tools like PowerBI
  - Pre-built App Server objects with faceplates and animated graphical symbols
  - Vertical-focused HMI content e.g., InTouch Edge for Water graphics package and example HMI.

## OTHER BENEFITS

- **Annual Client Event:** Receive complimentary passes to the annual client event. The event includes informational sessions, hands-on workshops, and client appreciation activities
- **InGeniusAI:** Access our AI-driven chat tool that has access to hundreds of official AVEVA product documents and help files plus thousands of closed support cases with resolutions. This tool is similar to ChatGPT but answers from a curated dataset. Leverage the power of natural language questions to comb through over 50 million characters of AVEVA-focused knowledge.



# The InSource Difference

	InSource InSider	InSource InSider +
<b>InSource Training</b>	<b>Unlimited</b> In-person and virtual instructor-led	<b>Unlimited</b> In-person and virtual instructor-led
<b>Schedule an Expert</b>	<b>4</b> Hours per quarter	<b>8</b> Hours per quarter
<b>Flex Credits</b>	<b>Not Included</b>	<b>500 Included</b>
<b>Industry and Product Forum</b>	<b>Included</b>	<b>Included</b>
<b>Members Only Content</b>	<b>Included</b>	<b>Included</b>
<b>InGeniusAI</b>	<b>Included</b>	<b>Included</b>
<b>Annual Client Event</b>	<b>1 Complimentary Pass</b>	<b>2 Complimentary Passes</b>

## About InSource Solutions

InSource Solutions is your adept partner, providing the insight, experience, and expertise to help businesses like yours drive continuous improvement initiatives — with proven world-class solutions. Today, those solutions work within some of the world’s largest and most complex manufacturing environments.

InSource Solutions is a 100% employee-owned, North American-based leader in simplifying success for industrial environments by integrating technologies, optimizing processes, and empowering people to drive outcomes. InSource transforms manufacturing using software and IT hardware combined with professional services for initial deployments and upgrades, managed services, and adoption coaching. InSource delivers digital manufacturing solutions that are scalable and sustainable. As an AVEVA Select Certified Support and Training Partner, InSource conducts in-person and virtual training to enhance the utilization of AVEVA software solutions.